

00:32:29	Lisa Adamson - CLES:	Hi, I'm looking after the tech side for CLES today - message me if you have any issues
00:32:43	Lisa Adamson - CLES:	here's the link to the "what can we do on Monday" form: <a href="https://forms.gle/gEMYBm3Sw7Tzgj6d8">https://forms.gle/gEMYBm3Sw7Tzgj6d8</a>
00:32:44	Tracy Jackson:	Good afternoon, everyone
00:32:58	Vivian Smith:	What you listing discussion - reflection may take forward -
00:33:29	Laura Taylor, North Ayrshire Council:	Hi everyone, nice to be here! Laura Taylor from North Ayrshire Council - looking forward to learning lots in this session!
00:33:57	Ellie Radcliffe - CLES:	Hi everyone, Ellie from CLES here - looking forward to hearing the discussion today!
00:34:03	Lauren Bond - CLES:	Hi all from the West Midlands! Lauren Bond here - Sandwell Anchor Network Co-ordinator at CLES.
00:34:18	Ewan Muirhead:	Hi all, thanks for the invite! Ewan Muirhead from Participate in Bradford - likewise, looking forward to how the session unfolds!
00:34:47	James de le Vingne:	Afternoon folks, James from Co-operatives UK
00:34:56	Vivian Smith:	Hi everyone. Vivian Smith from Essex County Council, looking forward to learning a lot this afternoon!
00:35:28	Mhairi (Vari) Paterson:	Hi everyone, I'm Mhairi Paterson, CWB Coordinator from North Ayrshire Council. Looking forward to discussions
00:38:39	Asif:	Hi all, Asif Hussain Project coordinator for Calderdale council working on the inclusive economy programme
00:48:19	Conrad Parke - CLES:	Hello Everyone - if you have a question for the speakers could you please post it here in the chat. Thank you.
00:55:02	Gemma Smith:	Andrea that was WONDERFUL! So inspiring
00:59:08	Helen Power - CLES:	Don't forget, if you have any questions or comments for speakers you can post them here - we'll have a Q&A in a little while.
01:03:36	Conrad Parke - CLES:	Andrea - how did you find or free up the resources to do the 'listening, understanding and co-designing'?
01:03:58	Mhairi (Vari) Paterson:	Thanks Andrea and Pete. I think this questions is for Andrea - you mentioned selecting providers wisely, did you introduce anything to tenders which would help guide you to suppliers whose values are aligned? Did you engage specifically with suppliers to support them to submit a bid?
01:04:52	Joshua Cottell:	Thanks for some great opening remarks. Really interesting to hear about the levels of trust between the council and providers in Wigan. I wonder what are the key factors have helped to foster this trust on both sides?
01:05:12	Rachel Bentley (CLES):	Thanks Peter - totally agree with your last point. The tender process excludes small businesses rather than asking if they can deliver the services.
01:08:25	Andrea Glasspell:	We have a small team of 3 whose day in day out job priority is care at home. We consider the relationships between us as commissioners and providers as key, and it doesn't begin or end with procurement. We believe that commisioner provider relationship is a long term relationship not a one night stand

01:09:36	Ewan Muirhead:	Andrea - that echoes work we've been doing with Dave Baxter on business support in Wigan around reframing adult/child relationships between providers and commissioners
01:12:08	Corin Crane:	For Neil - is it easier or harder to drive towards a realistic living wage when inflation and pay deals are so erratic and vacancies so high?
01:17:48	Asif:	The wealth in the deprived communities is very underestimated but more than often our local authorities and tendering processes are not designed to encourage local SMEs, also the issue of legislation can leave some businesses disengaged. How can these processes be changed to invite more community wealth being encouraged within?
01:19:58	Sarah Crawley:	What are the realistic time frames before we see community wealth being created? We have heard of some great work but it seems you've all taken a long term approach? Great stuff!
01:21:08	Victoria Giddens:	@Andrea - I second @Joshua's comment above about trust, which I assume is underpinned by a strong mutual understanding about risk mitigation and risk sharing? Did you find the nature of discussions with providers about risk 'management' differed depending on the size of the provider and whether they were locally based? (I.e. did you find larger national providers more beholden to national/centrally-defined risk appetites were less flexible or had to come on a different journey to working in Wigan in CWB? If so, how did you manage this?
01:22:09	Karolina Medwecka East Birmingham Team BCC:	To Neil - The difficulty in food work is that we want to support locally produced food but we don't want to force local small ethical farmers to scale up production. So the big question is in improving logistics - connecting food producers with the market - what role can cities play to support the food logistics? Any good practice examples?
01:23:10	Gemma Smith:	Sarah, (my name is Gemma Smith I am working on the Community Wealth Building Project across South-West Edinburgh) for me, and the project I work in, we have been granted funding for one year only (Aug-Aug) so we are trying to implement short-term change but with longevity in the event the project doesn't continue. It seems a long term terminology but I think there are steps that can start to make positive change.
01:23:21	James de le Vingne:	@Karolina - Open Food Network is tackling this problem.
01:23:37	HenryG:	Neil the lack of wealth going back into wages and our communities (especially the decrease over time) is such a powerful statistic that could really drive our own work to promote social value and community wealth building. I would love to read a source to the statistic if you have one on hand.
01:26:37	Sarah McKinley:	@ Karolina - there's an interesting example of a multi-stakeholder cooperative in rural Wisconsin made up of small farmers that provides value-added scaling services such as aggregation from multiple farms, packaging, freezing, etc. to meet the demand on larger contracts: <a href="http://www.fifthseasoncoop.com/">http://www.fifthseasoncoop.com/</a>
01:26:41	Sarah Crawley:	Great answers Neil and Andrea, need to start somewhere!
01:26:53	Helen Power - CLES:	One for the twitter quote cards!
01:27:13	Sarah McKinley:	Yes, well said!

01:28:15	Ewan Muirhead:	Also Evergreen in Cleveland <a href="http://www.evgoh.com/">http://www.evgoh.com/</a>
01:28:42	Sarah McKinley:	yes, good shout @Ewan!
01:29:21	Sarah McKinley:	Excellent panel - thank you Fran, the CLES team and all the speakers. Unfortunately I need to hop to something else but feeling inspired as I do so!
01:29:24	Laura Taylor, North Ayrshire Council:	Unfortunately have to drop out at this point, but thank you to Andrea and Peter especially for such an inspiring conversation about the power of procurement to do amazing things!! I am thoroughly inspired :)
01:33:50	Karolina Medwecka East Birmingham Team BCC:	Thank you @Sarah M, I'm already there reading :) @James, yes, we are working with OFN
01:34:01	Ewan Muirhead:	Resonating for me around co-production with lived experience of Mental Health services in North Yorkshire, County Council going through LGR and CCG's battling with boundary/ICS changes - trying to develop a Community of Practice around co-production that is resilient to systemic change allows space for longer term development of working practices
01:34:08	Simon Grove-White:	Really loved hearing about Wigan again, and for the call to arms from Neil - stirring stuff all round! Fascinated by the idea that by removing 'competition' from the market you've found new forms of cooperation emerging across providers - I'm sure one of many 'emergent' sources of value and not something that could ever have been designed into a tender evaluation. There's something in this that speaks to the regenerative powers of human compassion - one good act leads to another three, etc. Andrea just seems to embody that spirit and I feel completely inspired to carry that forward here in Oxford!
02:08:13	Peter Watson (Cherish UK):	Wigan procurement is indeed 50% written tender and 50% interview - which is a comprehensive interview
02:13:49	Helen Power - CLES:	Just a reminder for those moments that have resonated - share them! It will shape the closing session tomorrow AND you might get a little something through the post to say thank you... <a href="https://forms.gle/KMbr4imFdw6MCx6aA">https://forms.gle/KMbr4imFdw6MCx6aA</a>
02:30:44	Ewan Muirhead:	Amazing session thank you everyone!
02:30:53	Mhairi (Vari) Paterson:	Thank you all!
02:30:54	Joshua Cottell:	Thanks everyone!
02:30:57	Vivian Smith:	Thank you!
02:30:58	Sean Benstead:	cheers!